## Product Spotlight

*The first couple of mats being installed on the project.*

*The contractor backing a load of mats onto the project during installation.*

*Completed PaveDrain.*

**Project Name:** Dover Ct.
**Owner:** City of Davenport
**Engineer:** City of Davenport-
**Contractor/Installer:** NJ Miller

**Install Date:** October 2014

PAVE DRAIN
STORMWATER'S ARCH ENEMY

**Project Scope:**
The City of Davenport was looking for ways to address stormwater issues from Duck Creek. One particular problematic area is Dover Court, a residential street prone to flooding.

**Product Description/Benefits:**
A state grant was awarded to the City of Davenport to replace Dover Court. Brian Stineman, Davenport's natural resources manager, said the residential street was chosen because it is prone to flooding from nearby Duck Creek and it is a low spot in the area that usually receives runoff from neighboring streets during storms. He said there is no storm sewer at Dover Court and the surface of the street itself was in "pretty poor shape." (From Nov 18th- Quad Cities Times article by Brian Wellner.)

**Conclusion/Result:**
The project was bid in the summer of 2014 and NJ Miller was chosen for the work. The project began early that fall. After the base preparation was finished the installation of the PaveDrain system took approximately one week to complete using the mat layout provided by PaveDrain, LLC. Click Here for Case study.( http://aspent.com/files/2010/05/ASP-CS-Davenport.pdf)

## Editor's View

# Competition can be brutal.

What are you doing to separate yourself from the competition? According to Todd Greenwald, you should deliver more than expected, be an expert, and communicate effectively. Here at ASP Enterprises and Quick Supply Co., we work hard every day to deliver more than what is expected of us with our materials, our service, and our commitment to excellence. We also have 14 technical salespeople that you can call to get expert advice on Erosion and Sediment Control, Geosynthetics, Stormwater Management and Hardscapes and Outdoor Living. We also work very hard to communicate to our customers and make sure we truly "hear" them. What are you doing to separate yourself from your competition? Will it be enough?

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