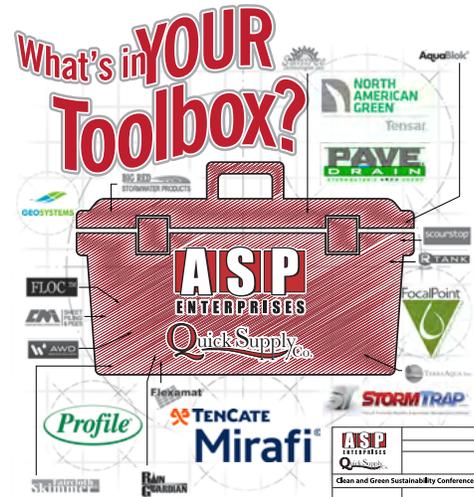




## Headline News

# ASP/Quick Supply in final planning for 2016 Clean and Green Sustainability Conference and Expo

The agenda is set and we are in the final planning phase for our conference. This year's theme is "What's in Your Toolbox". If you have been a part of our conferences or lunch and learn meetings in the past, you may have heard us talk about our toolbox. We work very hard in developing our "Site Solutions" toolbox to include a variety of products and in many cases, by combining some of those products, we have an excellent long term, cost effective solution. Yes, we could just have a product in each major category and then force those products into all the site problems out there, or we could have a wide variety so we can give you options. We all like options and our toolbox gives you a great ability to choose based on project specific conditions, personal preferences, etc.



## Register Today at any of the upcoming Conferences in Your Area!

*New Location!*

**April 5th | Omaha**

Tiburon Golf Club:  
10302 South 168th Street,  
Omaha, NE 68136  
[Register Now](#)

**April 6th | Des Moines**

The Holiday Inn and Suites-  
Jordan Creek:  
6075 Mills Civic Parkway  
West Des Moines, IA 50266  
[Register Now](#)

**April 7th | Kansas City**

Holiday Inn-  
Country Club Plaza:  
One E 45th St  
Kansas City, MO 64111  
[Register Now](#)

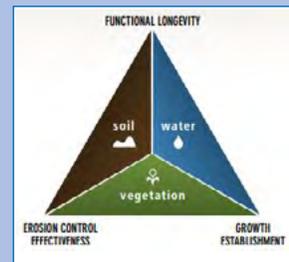
**April 8th | St. Louis**

Laborers International  
Union-Local  
1104532 S. Lindbergh Blvd.  
St. Louis, MO 63127  
[Register Now](#)

# What's In Your Toolbox?

## Featured Solution Flexterra HP-FGM

Manufactured by Profile Products, Flexterra is the closest thing to a spray on erosion control blanket that exists. Its only limitation to an ECB is that it cannot handle concentrated channel flow. Flexterra® HP-FGM™ represents the pinnacle of Profile's Green Design Engineering™, a holistic approach combining agronomic and engineering expertise to produce a broad array of cost-effective and earth-friendly solutions. Illustrated to the right is Profile's Green Design Triangle, a fundamental component of Green Design Engineering that integrates the three primary natural variables: soil, water and vegetation—with the three pillars of product performance—erosion control effectiveness, growth establishment and functional longevity. [Learn more >](#)



## Branch Spotlight



Our new Inside Sales and Display area.



A Google map look at our location-4.5 acres.



Our 40 person training room will be ideal for in-house seminars.

# Our Kansas City Branch has moved to a much larger location!

**New Address:** 5301 East 59th Street, Kansas City, MO 64130

### Location Description:

For the last several years, we have been patiently looking for a new location for our ASP-KC office. 8,000 square feet of warehouse space and little to no outside storage was just too small as our business has grown. Our new location offers us a great deal of opportunity:

28,000 sq. ft. of building, 24,000 sq. ft. of warehouse and 4,000 of office space to:

- Expand our office space and our display area
- Create(already done) a training room that can hold 30-50 people for in-house events to bring in regional speakers to discuss solutions
- Expand our inventory to be able to supply most any size project and have it there when our customers need it

4.5 acres of property to do all kinds of things:

- Enter the hardscapes business-retaining walls, pavers, outdoor living fireplaces, kitchens, fire pits
- Stock much larger quantities of stormwater pipe, fittings, etc.
- Demonstrate some of our more unique solutions so people can see how they work, why they are effective, etc.

We are excited to be offering a wider range of materials and the ability to expand into hardscapes and outdoor living as well as have additional supply of the products you have purchased from us over the last many years. Come see us, we love to show off the new place. Also make sure to look for information regarding our Grand Opening celebration and our on-going in-house seminars. We hope you can attend.

## Editor's View

# We Have Survived!

As the article explains on the next page explains, we have had a few challenges in our St. Louis (Fenton) Office. On December 31, 2015 the Meramec River crested at 44.11'-4.4 feet higher than the previous record flooding of 1982. Our yard had as much as 9' of water in it and our building had approximately 11" in it. Anyone who has had to deal with flood water in a building knows that returning to normalcy is a faint dream. Heavy rains make you twitch with concern. Never the less, we are back in our offices, with most everything running(another 30 days with a bad phone system) and we are excited to be back. We are fully stocked and ready to supply all projects in the region. I can't thank our customers enough for putting up with our facility issues and still coming back for more. We also survived a move to a new location in KC. The article above explains that in detail. Thank you to all of our customers for putting up with our transitions!!! They will allow us to be stronger!!



**Don Thieman, CPESC, LEED GA**  
dthieman@aspent.com

## Follow Us



## Branch Profile

### ASP St. Louis (Fenton) Survives and Thrives from New Year Eve Flash Flood



December 30th 3:00 pm.



Jan 2nd, removing inventory.



March 15th, upgraded sales area and back in action.

**New Years Eve:** 3 different times, NOAA changed the forecasted height from the original 37 feet on Monday, December 28th to 44 feet at 11:00 am Tuesday December 29th. At that point, we quickly realized we were switching from putting things to higher ground to bugging out. We didn't know what height we were in trouble at but based on the Geological survey, we were pretty sure we were in trouble at 44 feet. At 3:00 am on December 31st, the river crested at 44.11 feet in Valley Park, just up stream from us.

**New Years Day:** On New Years Day, we determined that 11" of water entered the building. Everything in the office and warehouse 11" and below had to be removed, including drywall, built in furniture, inventory, fixtures, etc. On Saturday January 2nd, we removed everything from the warehouse so the mud and contamination could be removed. Our restoration company, ServPro, removed all the mud and debris, sanitized the floors and walls, and on Sunday, we returned all inventory to the warehouse. On Monday, January 4th, we were open for business and had walk-in business and deliveries to do. Fortunately, we have a second floor so we set up office space there and for the next 60 days, we worked out of there.

**Conclusion:** Today, we are finally back in the office, we have some great deals on retaining wall block and pavers, but are back in business fully. We would like to thank our customers for their support through some challenging times. In spite of the flood and the challenges it brought, we are on a roll to have a great year and owe our success to our customers.

## Employee Profile



### Meet Damien DeLozier

**Branch:** ASP-KC Hardscapes  
**Office Phone:** 816-506-9575

Please join us in welcoming Damien DeLozier in our new facility in Kansas City. Damien comes to us with extensive experience in the hardscape business from the manufacturing side with Old

Castle and then the representative side with Techniseal all while also having extensive experience in installations from his construction company that he built with his father over the last many years. Damien and his wife, Andi, live in Smithville MO with their son, Boone and daughter, Sailor. Damien is an avid hunter and enjoys being outside. Give him a call and he can help you get through most any hardscape project and will also know our other lines. We look forward to many successful years with Damien on board.

## Event Calendar

April 5-8

### Clean and Green Sustainability Conference and Expo

Omaha, NE	April 5
Des Moines,	April 6
Kansas City, MO	April 7
St. Louis, MO	April 8

[Click Here >](#)

April 10-13

### GeoAmericas

Miami Beach, FL

[Click Here >](#)

## New Product



## Tandem Wall

Tandem® Wall retaining wall system designed by Belgard® Hardscapes provides the appearance of natural stone that will complement any hardscape. The innovative, versatile system can be used to create attractive, curved or straight retaining and freestanding walls. Great for use in a wide range of residential and light commercial hardscape projects.

Turret is 44" x 49" base, 19.5" total height, light or heavy duty grate options.

**BELGARD®**  
—HARDSCAPES—

[Click Here >](#)

## Engineer's Note

### The Coming Storm

Water quality requirements are not going away. They are here to stay and there are more on the way. Our ASP Enterprises and Quick Supply team is actively involved with associations, committees and clubs in engineering, landscape architecture, contracting and stormwater across the Midwest. Our network of relationships keeps us up to speed on the latest changes in your local regulations and ahead of the curve on the most successful solutions. While continuing as the Midwest's leader in erosion/sediment control and civil/construction products, we positioned ourselves at the front of the stormwater industry. Get in front of your competition by understanding which solutions to use on your projects and knowing how to properly install and maintain those solutions. Let us help you grow.

*Midwest's Most Trusted Site Solutions Provider*

Let's make it clean and keep it green!



**Bill Murphy, P.E.**  
**bmurphy@aspent.com**  
**Cell: 515-414-4568**

## Company Information

### ASP Enterprises, Inc. and Quick Supply Co.

For more than three decades, A.S.P. Enterprises and Quick Supply Co. has served the erosion control industry with integrity and expertise. We provide engineers and landscape contractors the exceptional value for their money and have grown to become the Midwest's full-line distributor of erosion-control, geosynthetics, storm water management products, wall block, landscape pavers, and drainage products.

**ASP Enterprises, Inc.**  
**Corporate**  
**Headquarters**

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